

Client Case Study – Trio Healthcare

Who are Trio Healthcare?

Trio Healthcare is a privately owned group of healthcare companies based in the UK and US that enable the provision of solutions to improve the quality of life of patients worldwide.

Trio Healthcare use advanced silicone technologies to offer a range of skin barriers and adhesive removers along with other mainstream products to patients and clinicians across the world.

The innovation and growth of the business led to Trio Healthcare being awarded the highly prestigious Queens Award for Enterprise: International Trade in 2011.

How have Broughton Laboratories helped Trio Healthcare?

Broughton Laboratories and Trio Healthcare developed a close and successful working relationship from day one, helping Trio Healthcare get their new products to market and playing a critical role in the supply chain of existing products including:

- Test method development for ongoing product release
- Stability storage and analysis
- QC batch release testing (less than 24 hour analysis and certification)
- Novel technical projects

Where will Trio Healthcare be in the future?

Trio Healthcare is a dynamic, UK-based medical device manufacturer selling its products through a network of international distributors. It plans to continue its high-growth global strategy, and to achieve this needs the support of key partners such as Broughton Laboratories who have provided support since its start-up.

How will Broughton Laboratories help Trio Healthcare achieve future success?

Broughton Laboratories will continue to offer positive QC batch release to ensure Trio Healthcare continue to meet their supply chain demands as well as supporting the development of new products. Through the introduction of LabHQ LIMS Trio Healthcare will be able to submit samples on-line, track their lifecycle and interactively report and trend their data, thus reducing lead times further.

What do Trio Healthcare say about Broughton Laboratories?

"We have been very impressed with the level of support given to us by Broughton Laboratories over the past 5 years. This has included stability studies on new products, analytical testing for product release and technical support for new product developments. In addition to their very professional approach, they are a great team of people to work with."

John Chacksfield, Managing Director

What do Broughton Laboratories say about Trio Healthcare?

"Trio Healthcare are a business in their ascendancy and to be part of their success story makes us very proud. Trio Healthcare have utilised many of the services Broughton Laboratories can offer. Our first core value of 'Our Focus is Your Success' has been demonstrated and we look forward to continuing to deliver this over the coming years"

Chris Allen, Managing Director

